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Generation NOW Recruiting, Training and Retaining Millennials as Realtors and as Clients PDF



by Brian McKenna : **Generation NOW Recruiting, Training and Retaining Millennials as Realtors and as Clients**

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Description :

PDF-8b821 | Generation Now is a series of ideas and strategies for attracting Millennials as Realtors and as clients and customers. It is written in down-to-earth language by a practitioner for fellow practitioners. Generation Now author Brian McKenna intends this book to be a conversation starter among brokers and broker-managers about this enormous and professionally underrepresented generation. The content... *Generation NOW Recruiting, Training and Retaining Millennials as Realtors and as Clients*

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